

UNITED STATES DISTRICT COURT
EASTERN DISTRICT OF MICHIGAN
SOUTHERN DIVISION

Brian J. Martin, et al.,

Plaintiffs,

Case No. 15-12838

-v-

Trott Law P.C., et al.,

Defendants.

MOTIONS TO DISMISS
MOTION TO AMEND

BEFORE THE HONORABLE DAVID M. LAWSON
United States District Judge
Theodore Levin United States Courthouse
231 West Lafayette Boulevard
Detroit, Michigan
March 3, 2016

APPEARANCES:

FOR THE PLAINTIFF: **Andrew J. McGuinness**
122 S Main Street, Suite 118
Ann Arbor, Michigan 48107

Diana Gjonaj
Weitz Luxenberg, P.C.
719 Griswold Street, Suite 620
Detroit, Michigan 48226

FOR THE DEFENDANT **Charity A. Olson**
TROTT LAW, P.C.: Brock & Scott, PLLC
2723 S. State Street, Suite 150
Ann Arbor, Michigan 48104

FOR THE DEFENDANT **Bruce L. Segal**
DAVID A. TROTT: **Joseph Aviv**
Honigman Miller Schwartz & Cohn
38500 N. Woodward Avenue, Suite 100
Bloomfield Hills, Michigan 48304

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1 Detroit, Michigan

2 March 3, 2016

3 2:59 p.m.

4 * * *

5 THE CLERK: All rise. The United States District
6 Court for the Eastern District of Michigan is now in session.
7 The Honorable David M. Lawson presiding.

8 THE COURT: You may be seated.

9 THE CLERK: Now calling the case of Martin versus
10 Trott Law, Case Number 15-12838.

11 THE COURT: Good afternoon, counsel. Would you put
12 your appearances on the record, please?

13 MR. MCGUINNESS: Andrew McGuinness -- sorry, your
14 Honor.

15 Andrew McGuinness for the plaintiffs.

16 MS. GJONAJ: Diana Gjonaj for the plaintiffs.

17 THE COURT: Pronounce your last name, please.

18 MS. GJONAJ: Gjonaj.

19 THE COURT: Thank you.

20 MS. OLSON: Good afternoon, your Honor. Charity
21 Olson appearing on behalf of Trott Law, P.C.

22 MR. AVIV: Good afternoon, your Honor. Joseph Aviv
23 of Honigman Miller Schwartz & Cohn on behalf of defendant,
24 Congressman David A. Trott.

25 MR. SEGAL: And, your Honor, Bruce Segal, also

1 appearing on behalf of Congressman Trott, also with the
2 Honigman law firm.

3 THE COURT: His mother named him "Congressman"?

4 MR. SEGAL: No, your Honor.

5 THE COURT: All right. The matter is before the
6 Court on motions to dismiss.

7 The law firm filed a motion to dismiss. The
8 individual filed a motion to dismiss. And then the plaintiff
9 also filed a motion for leave to file a second amended
10 complaint.

11 I have read through your submissions. I'm familiar
12 with the facts. And so when you present your argument, please
13 keep that in mind.

14 Who wants to go first, the law firm or the
15 individual?

16 MS. OLSON: I will, your Honor.

17 THE COURT: Ms. Olson on behalf of Trott Law.

18 MS. OLSON: Yes, your Honor.

19 THE COURT: You may proceed.

20 I would like to limit these submissions to about ten
21 minutes each.

22 MS. OLSON: Certainly, your Honor.

23 And I will do my best not to belabor points. I know
24 the Court takes the submissions seriously, and I'm certainly
25 open to any questions that may be looming in light of the

1 review of the submissions.

2 Otherwise, just to walk through, our position is very
3 simple. We don't believe that assuming the allegations to be
4 true, as this Court must on a 12(b)(6) motion, that plaintiffs
5 have stated viable claims under either of the three current
6 theories that are pending.

7 We call them the attorney letterhead claims, the
8 attorney -- or amount of debt claims, and then the third
9 claim, which is the overshadowing series of claims.

10 The attorney letterhead claims, we have argued and --
11 (Cell phone interruption at 3:02 p.m.)

12 THE COURT: People have been jailed for less than
13 that, Mr. McGuinness.

14 MS. OLSON: If I may, your Honor.

15 THE COURT: No, just one minute. Let's make sure we
16 don't get interrupted again.

17 (Pause in the proceedings at 3:02 p.m.)

18 THE COURT: Is it off?

19 MR. MCGUINNESS: It's completely off, Judge. I'm
20 sorry.

21 THE COURT: Okay. Go ahead.

22 MS. OLSON: Plaintiffs argue that the letters that
23 were attached to the first amended complaint suggest, either
24 in a way that's false or misleading to the recipient of the
25 letter, that an attorney has been involved in the sending of

1 the letter when, in fact, no attorney has been involved.

2 We know what the standard is in the Sixth Circuit,
3 Judge. You're well aware of it. You have written extensively
4 on it in opinions that you have offered, not only in relation
5 to claims against Trott Law, but other defendants in FDCPA
6 claims.

7 The fact of the matter is, the Sixth Circuit very
8 clearly sets forth that if a communication is reasonably
9 susceptible to two different interpretations, one of which is
10 inaccurate, that can state a claim for a false and misleading
11 communication in violation of the Act.

12 As we look at these letters, though, we don't look at
13 them in a vacuum, your Honor. We look at these letters and we
14 say, what is false, what is misleading, what is susceptible to
15 a misinterpretation as it relates to this particular letter.
16 Either an attorney sent it or an attorney didn't send it.

17 The problem, of course, is by virtue of plaintiff's
18 own complaint, which relies extensively on testimony that was
19 taken in a totally unrelated matter, plaintiff is essentially
20 relying on testimony that indicates that an attorney is
21 involved in reviewing the file, examining the file, examining
22 the information that's coming from the client before a letter
23 such as the letters that have been attached goes out.

24 So the suggestion that an attorney isn't involved is
25 not only inaccurate, it's belied by the own -- by the very

1 testimony that plaintiffs are seeking to rely upon to get past
2 the 12(b)(6) hurdle. The fact that --

3 THE COURT: Well, you know, I think there are --
4 there might be sort of parallel arguments here that I would
5 presume Mr. McGuinness would want not confounded.

6 One is that there is an involvement of an attorney by
7 virtue of the fact that the individual, Mr. Trott, had some
8 supervisory authority and was the principal in the firm, and
9 then there is the question about whether these individual
10 letters, on an item-by-item basis, were reviewed by an
11 attorney as opposed to administrative personnel in the firm.

12 I think those -- if you're saying that there is some
13 inconsistency there, then why don't you elaborate on that, but
14 if that's not your argument, then set me right.

15 MS. OLSON: It's not. And I am going to leave the
16 issue of Congressman Trott's involvement to my colleagues.

17 My issue pertains to what essentially plaintiff has
18 done to attempt to plead in the alternative. Either the
19 letters, on the one hand, were not sent by an attorney, but
20 the least sophisticated consumer would open up the letter and
21 say, ah, an attorney sent this, and it would create this false
22 sense of urgency, this fear that there is this imminent action,
23 this parade of horrors is about to unfold.

24 In the alternative, plaintiff argues, well, it was
25 sent by an attorney, but by virtue of the fact that an

1 attorney's name isn't on the signature line, an attorney's
2 signature isn't on the signature line, somehow we have misled
3 the consumer to open and be misled as to -- as to the fact
4 that a clerical person or some non-attorney personnel in the
5 firm sent the letter.

6 The problem I have with this argument is, if the
7 letter is being sent by somebody in a firm, after it's been
8 reviewed by an attorney at the time of placement to determine
9 whether or not title is proper, whether or not all of the
10 other requirements have been met in order to proceed with
11 foreclosure, how does the fact that an attorney has either
12 physically signed the letter or not transform an otherwise
13 accurate letter into a violation of the FDCPA?

14 All of the case law in this -- in this area deals
15 with circumstances in which a court has concluded there is a
16 false sense of urgency. Because you have essentially an
17 attorney who's lent his or her name to a letter in order to up
18 the ante, right, to get the debtor's knees knocking, as some
19 courts have said.

20 The reality is, in this circumstance, not even
21 plaintiff concedes that there was some, you know, false sense
22 of anything portrayed by virtue of informing the recipient,
23 hey, your mortgage is -- your mortgage is in default, it's
24 been referred for foreclosure. This is what we do.

25 This isn't a situation, you look at the Clomon case

1 that we cited, you look at the Avila case that we cited, these
2 are the lead cases in this area of the law that have been
3 cited hundreds and hundreds of times by courts around the
4 country, and all of these decisions have looked at whether or
5 not there is a suggestion that an attorney is involved in a
6 process when the reality, is he or she is not, in fact. It's
7 an illusion, it's a ruse.

8 But not even plaintiff has argued that by sending
9 this letter Trott intended to trick the consumer into thinking
10 their file had been forwarded for foreclosure when it had not,
11 in fact, been.

12 In fact, when you look at some of the other claims --

13 THE COURT: You're saying the reason the letters were
14 sent was the very reason that it was referred for foreclosure.

15 MS. OLSON: Right. And so it's not analogous to
16 these other cases in which you have a collection agency
17 sending a letter on a \$10 debt or a \$50 debt on an attorney
18 letterhead when they have no intention, they are not
19 contemplating further activity. There is no professional
20 judgment being exercised.

21 So the circumstances surrounding this very letter are
22 not only distinguishable based on the cases that have been
23 cited, but essentially plaintiffs concede, whether they do so
24 expressly or impliedly, that this is being sent over, that
25 there are attorneys involved, that they are exercising

1 professional judgment.

2 So on that basis, the suggestion that this letter
3 can be read one of two ways, and as long as one of them
4 is potentially inaccurate, we have a cause of action.
5 Unfortunately, based on the facts, based on the pleadings,
6 based on the testimony -- and this is testimony that
7 plaintiffs interjected. This is not something that we have
8 tried to bring in improperly in order to support our motions.
9 This is the testimony: The testimony is that the attorneys
10 are involved in the files. The testimony is, these letters
11 are sent.

12 The suggestion that the only way to avoid this claim
13 would have been for Trott Law to include a disclaimer in the
14 letter saying no attorney's involved, that would be false,
15 that would be misleading. So again, I just think these facts
16 are distinguishable from other attorney-letterhead claims that
17 we have seen.

18 As it relates to the second claim, your Honor, and
19 this is the claim that -- and again, this claim is pled in the
20 alternative, I presume in an effort to get around a 12(b)(6)
21 motion, essentially saying either you didn't add fees in the
22 amounts that you set forth or you did add fees and they were
23 overstated.

24 The problem is, again, when you take the legal theory
25 away and you look at the facts, the underpinning of that

1 particular claim, there's no facts in the record, there's no
2 facts in the pleading for the Court to even take as true on
3 its face to know whether or not these people owed fees, to
4 know whether or not fees were included.

5 So as much as plaintiffs want to suggest that, you
6 know, we can plead in the alternative and either way gets us
7 over this hurdle, at the end of the day, there is no factual
8 underpinning for the claim. And that is essentially the focus
9 of Twombly as we know it.

10 The last claim, the overshadowing claim, again, pled
11 in the alternative is, look, you know, we have put the 1692g
12 validation language in there. There is no disagreement, I
13 believe, amongst the parties that the language is technically
14 accurate.

15 Plaintiffs, in response to our motion, your Honor,
16 they argued, you know, counsel for Trott Law has it wrong,
17 because even if it's technically accurate, if it's confusing,
18 if it overshadows, it states a cause of action. I absolutely
19 agree, that's what the case law says. I'm not suggesting that
20 technical accuracy is some sort of shield for an FDCPA claim.

21 But what I am saying is this: You look at the Lamar
22 case, the Lamar case dealt with conflicting deadlines, the
23 possibility of conflicting deadlines. And the Sixth Circuit
24 said, hey, while you can't confuse consumers, you are not
25 under an affirmative duty to begin to sort of lay out and

1 explain these conflicting deadlines in the way that's been
2 suggested by plaintiff in this particular case, your Honor.

3 The Lamar Court, in a case involving a sort of
4 parallel lawsuit that had been filed with a shorter response
5 period, the Court looked at it and said, fairly emphatically,
6 that the FDCPA, notwithstanding its broad sort of consumer
7 protection mandate, would not require a debt collector to
8 otherwise get in the business, essentially, of rendering legal
9 advice and putting in some sort of reconciling language in
10 order to explain.

11 At the end of the day, the 30-day disclosures are
12 there for the least sophisticated consumer to pick up the
13 phone, write the letter, do any of the things that the statute
14 presumes.

15 The fact, again, that the matter has been sent to the
16 firm for foreclosure proceedings in the absence of a firm date
17 for a sheriff's sale, again, your Honor, it doesn't, at the
18 end of the day, confuse the least sophisticated consumer as to
19 what he or she needs to do to exercise those rights in the
20 30-day period.

21 So at the end of the day, we don't feel that a claim
22 has been stated as to either, or as to any of the three
23 claims, and we would ask that the Court grant our motion to
24 dismiss for the reasons briefed.

25 THE COURT: You're also standing on the statute of

1 limitations argument with respect to plaintiff Martin, is that
2 correct?

3 MS. OLSON: Yes, that's correct. Certainly as it
4 relates to the federal claims, your Honor.

5 THE COURT: All right. And then I'll give you a
6 chance to address the amendment motion after the plaintiffs
7 have a chance to discuss that, and you can raise that when you
8 also present your rebuttal argument.

9 MS. OLSON: Thank you, your Honor.

10 THE COURT: All right. Thank you, Ms. Olson.

11 Mr. Segal, Mr. Aviv, which one of you is arguing?

12 MR. AVIV: I will, your Honor.

13 THE COURT: Very well. Mr. Aviv, go ahead.

14 MR. AVIV: Good afternoon, your Honor.

15 THE COURT: Good afternoon.

16 MR. AVIV: May it please the Court, we adopt
17 Ms. Olson's arguments. And if you accept Ms. Olson's
18 arguments, then, of course, the case against Congressman Trott
19 falls, as well.

20 THE COURT: You know, Mr. Aviv, I have great respect
21 for our Article I officials; this case is not against a
22 congressman.

23 MR. AVIV: I understand that, Judge.

24 THE COURT: Mr. Trott was not a congressman at the
25 time these actions arise, and I think it would not be useful

1 in this case to use that appellation here, even understanding
2 his new status, following the events of this case.

3 MR. AVIV: And I shan't. Actually, it came out of my
4 mouth without my thinking about it.

5 THE COURT: I know. That happens from time to time,
6 and I don't mean to criticize you personally for that. I'm
7 just suggesting a way to approach it.

8 MR. AVIV: Yes.

9 And so what I'm suggesting is that if you accept
10 Ms. Olson's arguments, then the case against Mr. Trott falls,
11 as well.

12 THE COURT: Yes, I agree.

13 MR. AVIV: But we have additional arguments. And
14 it's going to take me a bit more time to develop them, your
15 Honor, because this is the very first time -- there has been,
16 gosh, a dozen cases against Trott Law, but this is the first
17 and only time that the individual shareholder, Mr. Trott, has
18 been sued. So I think it's important to understand the issues
19 and come forward with a strong ruling here.

20 So the specific -- the only material facts alleged
21 against Mr. Trott in the first amended complaint is that he
22 was a shareholder of Trott & Trot,t P.C. He was a shareholder
23 until 2014. At that time he left the firm and the name of the
24 firm changed.

25 The firm had -- during the time that he was there, it

1 is alleged that the firm had 61 to 73 attorneys, depending
2 which paragraph of the complaint you look at. And the State
3 corporate information updates that your Honor can take
4 judicial notice of, they are official papers filed with
5 the State, shows that throughout the proposed class period
6 Trott, P.C. had between five and seven shareholders.

7 And in 2012, the year that the Martin letter was
8 sent, in 2012 Trott, P.C. had three directors, and by that
9 time Mr. Trott was no longer the president of the corporation,
10 and was no longer an officer of the corporation.

11 Now, plaintiff Martin's claims are based on a letter
12 sent on May 3, 2012, more than three years before the
13 complaint was filed; and plaintiff Nundley's letter was sent
14 in August 2014, two years after Mr. Trott was no longer an
15 officer of the corporation. The one letter was attached as
16 Exhibit A, the other letter is attached as Exhibit B. And
17 the only violations of the FDCPA and the RCPA alleged in the
18 complaint are the sending of these two letters attached as
19 Exhibits A and B.

20 So we start with the -- with the statute, Section
21 813(a) of the federal -- of the FDCPA, the civil liabilities
22 section. And it imposes liability on any debt collector who
23 fails to comply with any provision of this title with respect
24 to any person.

25 So to state a claim, the plaintiffs must establish

1 two different prongs, two different requirements: Both that
2 Mr. Trott was a debt collector and that he violated the Act
3 with respect to these plaintiffs. Each prong must be
4 satisfied.

5 And I think in the first amended complaint and in the
6 response in opposition, the plaintiffs seem to fuse these two
7 requirements into one. They are two separate requirements.

8 And regarding the debt collection requirement in the
9 statute, your Honor, what must be shown is that Mr. Trott is
10 actually a debt collector, not an indirect debt collector, as
11 plaintiffs seemed to argue.

12 If you look at the statute in the definitions
13 section, 803, the term, debt collector, is not defined as a
14 person directly or indirectly engaged in the business of
15 collecting debts. The direct or indirect language doesn't
16 modify the noun, person.

17 THE COURT: You mean it is defined. You said it was
18 not defined.

19 MR. AVIV: What I said, the term, debt collector, is
20 not defined as a person directly or indirectly engaged in the
21 business of collecting debts, not defined. The term, directly
22 or indirectly, doesn't modify the noun, person; it modifies
23 the verb, collect.

24 What the statute says is, debt collector means any
25 person who collects or attempts to collect, directly or

1 indirectly, debts owed to another.

2 THE COURT: Right. I don't think there is any
3 dispute about how that statute ought to be read.

4 MR. AVIV: So, for example --

5 THE COURT: Adverbs modify verbs.

6 MR. AVIV: Right. So, for example, a lawyer who
7 sends a letter that says Bank of America is owed money can't
8 say that he is not collecting a debt, because the statutory
9 use of the word, indirectly, modifies the verb, collect.

10 THE COURT: How do you -- how do you deal with the
11 allegations in paragraph 152?

12 MR. AVIV: Well, those allegations are entirely
13 conclusory, and they are exactly the type of allegations that
14 were held by the Supreme Court in Iqbal to be disentitled to
15 any assumption of truth.

16 I mean, the allegation is that -- is that Mr. Trott
17 had supervisory control or authority over the business
18 practices of Trott, P.C. because of his position as managing
19 member, managing president and/or CEO, this whole list of
20 titles with an and/or tying that to --

21 THE COURT: Well, actually, it says more than that.
22 It says, "On information and belief, David Trott was
23 personally involved in creating, reviewing and approving the
24 form foreclosure letters --" and I'm paraphrasing this part --
25 involved in the complaint, and in the adoption or

1 implementation of the procedures by which those form letters
2 were sent to the named plaintiffs and class members.

3 I don't see how that is a conclusory allegation. It
4 makes an allegation of fact.

5 MR. AVIV: How is he involved?

6 THE COURT: I mean, maybe it's not true, but --

7 MR. AVIV: But how was he involved? What did he do?
8 There is no allegation that he drafted these letters. There
9 is no allegation that he drafted -- that he sent the letters
10 to the plaintiff. The allegation is that he is involved in
11 the business practices that create this form letter, but there
12 is no allegation as to how he was involved.

13 And in Iqbal, what you had is you had an allegation
14 that the Attorney General was the principal architect. You had
15 the allegation that the FBI Director was personally involved
16 in creating the discriminatory policy that was challenged
17 there. Personally involved, that -- that's the allegation in
18 Iqbal.

19 And the Court said, that's not a factual allegation,
20 that's a conclusion. How was he personally involved?

21 And so, so what they really rely on is the Kistner
22 case. I mean, that's -- that's really their entire -- their
23 entire case, the Kistner case.

24 And let's talk about the Kistner case for a second.
25 What Kistner did was, it analyzed the first prong of the

1 statute, the debt collector prong.

2 And before I get to Kistner, because I do want to
3 make this point, your Honor, there is no -- there is no
4 indirect control person liability under the statute. If you
5 control the debt collector, that doesn't make you a debt
6 collector.

7 For example, I just argued a case involving the
8 Delaware Securities Act, and the Act says that any person
9 who makes a statement of material fact -- I'm sorry -- any
10 purchaser, seller or offerer who makes a statement that is
11 false, materially false, is liable. And then it imposes
12 liability on every person who directly or indirectly controls
13 the buyer or the seller. Directly or indirectly controls.
14 Federal Securities Act, same thing.

15 There is no control person liability in the FDCPA,
16 which is exactly what they are alleging, that he controls
17 everything. And if Congress knew how to put that liability
18 in the Securities Act, it certainly knew how to put that
19 liability in the FDCPA.

20 So we get to Kistner and what -- Kistner, again,
21 dealt with the first prong, debt collector. And it was an
22 issue that came to the Sixth Circuit after the grant of
23 summary judgment for Mr. Margelefsky by the United States
24 District Court for the Northern District of Ohio. And the
25 Sixth Circuit criticized the District Court because the

1 District Court had not analyzed what makes a debt collector.
2 And the Sixth Circuit said, that's a question of law. A
3 question of law. And because it's a question of law, they did
4 not remand it back to the District Court, they decided that
5 question of law in the Sixth Circuit, what is a debt
6 collector.

7 And in that case -- and of course, the Sixth Circuit
8 did not follow the opinion of the erudite Richard Posner of
9 the Seventh Circuit, who had held that you can't sue the
10 shareholder of a corporate debt collector without piercing the
11 corporate veil.

12 I mean, Judge Posner was so upset about that case
13 that he said it was, in effect, malicious prosecution and the
14 plaintiff should have been sanctioned for suing the individual
15 shareholder. But that's Seventh Circuit law.

16 The Sixth Circuit, in its wisdom, did not follow
17 Judge Posner, and what it held is, it followed the District
18 Court decisions in the various districts of the circuit.

19 And if I can give you the exact language, because I
20 think it's important --

21 THE COURT: From Kistner?

22 MR. AVIV: From Kistner.

23 THE COURT: It says, he may be personally liable
24 on the basis of his participation in the debt collection
25 activities of the firm more generally; is that the language

1 you're referring to?

2 MR. AVIV: Says, where a shareholder, officer or
3 employee of a corporation is personally involved in the debt
4 collection at issue, personally involved, he may be held
5 personally liable as a debt collector without piercing the
6 corporate veil.

7 Personally involved, not indirectly involved. So you
8 look at the specific findings that the Kistner Court made.

9 Number one, Margelefsky personally drafted the form
10 letter that was then sent to the plaintiff.

11 Number two, he was one of only two attorneys at the
12 firm.

13 Number three, he was the only member of the LLC.

14 Number four, he personally oversaw compliance with
15 applicable collection laws and he personally got involved when
16 the intervention by a lawyer became necessary.

17 THE COURT: And we know all of this because the case
18 came to the Sixth Circuit on summary judgment after discovery
19 occurred, isn't that correct?

20 MR. AVIV: Yes, it did. But as I said before, the
21 Court was determining the issue as a matter of law, as a
22 question of law.

23 THE COURT: No, I understand that, Mr. Aviv. And I
24 understand the distinction you are trying to draw. But you
25 are citing factors that the Court considered -- or at least

1 you think I ought to consider -- in making that application of
2 fact to law that were developed in the record. And we're a
3 step or two ahead of that -- or behind that, I should say, in
4 this case on a 12(b)(6) motion, right?

5 MR. AVIV: Well, I of course concede that those facts
6 were developed as a result of admissions made by Margelefsky
7 at a deposition, that is correct. But what they demonstrate
8 is the kind of facts that need to be alleged in a complaint in
9 order to survive, as a question of law, the issue of whether
10 the defendant is a debt collector. That's a question of law.

11 And -- and all I'm asking you to do is look at the
12 complaint and just at the complaint, don't look at the
13 conclusions, because they are not entitled to any presumption
14 of truth. Look at the facts alleged.

15 So what are the facts alleged? Unlike in Kistner, in
16 this case, there is no allegation -- there is no allegation
17 in the complaint that Trott had any role in drafting the
18 letters that were sent to the plaintiffs, or that he had any
19 involvement in the collection of plaintiffs' debts, or that he
20 was personally engaged in the collection of debts in general.
21 No such allegation.

22 Unlike in Kistner, there is -- he was not -- he is
23 not one of two attorneys in a law firm, he is one of between
24 61 and 73 attorneys.

25 Unlike in Kistner, he was not the sole member of a

1 limited liability company or the sole shareholder of Trott,
2 P.C.

3 From the beginning of the proposed class period until
4 the time he left the firm, the firm had between five and seven
5 shareholders. It's not a sole shareholder firm.

6 Unlike in Kistner, there is no allegation that he was
7 personally involved in overseeing compliance under applicable
8 collection laws. There is no allegation like that.

9 Unlike in Kistner, there is no allegation that
10 Congressman Trott was personally involved in any debt
11 collection when the intervention by a lawyer became necessary.
12 He never acted as a lawyer.

13 THE COURT: Mr. Aviv, I --

14 MR. AVIV: There is no allegation --

15 THE COURT: Excuse me, Mr. Aviv. I understand your
16 argument and you're over your time. Would you like to sum up,
17 please?

18 MR. AVIV: Your Honor, I think the complaint should
19 be dismissed and I think judgment should be entered forthwith.
20 There is no just reason to delay. Thank you.

21 THE COURT: All right. If you win and your client
22 is dismissed, I may ask you for additional briefing on that
23 Rule 54 issue.

24 MR. AVIV: Thank you, your Honor.

25 THE COURT: Thank you.

1 Mr. McGuinness.

2 MR. MCGUINNESS: Good afternoon, your Honor. I'll
3 try to be brief.

4 Let me address a couple of what I think are
5 overarching problems with both these arguments. They pay lip
6 service to three propositions, but they really ignore them.

7 On a 12(b)(6) you have to construe the pleadings in
8 favor of the plaintiff.

9 Ms. Olson wants to interpret --

10 THE COURT: Well, that's not the Iqbal rule.

11 MR. MCGUINNESS: The factual allegations.

12 THE COURT: Sure.

13 MR. MCGUINNESS: But still, in terms of one of the
14 key factual issues in the case, whether or not these letters
15 are misleading, I mean, that's going to be a determination --
16 unless we persuade you in our favor on summary judgment or
17 they persuade you in their favor on summary judgment
18 otherwise -- for the jury to resolve.

19 And viewed that way, the issue isn't whether
20 Ms. Olson thinks the letters are clear, to her point, it's
21 whether or not they are capable of the opposite interpretation,
22 interpreted in favor of the plaintiffs, as is required. And
23 we cited those cases. It's a well-known proposition. The
24 allegations have to be accepted as true.

25 You have cited 152. I want to reserve talking about

1 the individual liability of the individual defendant before
2 I go through the broader argument for dismissing the whole
3 complaint.

4 But there are numerous allegations of Mr. Trott's
5 involvement, but just limiting it right now to the overarching
6 issue of attorney's fees, we -- I have cited to you in our
7 response the numerous paragraphs of the complaint where we say
8 that those fees were owed, 106, 111 to 12. I don't want to
9 repeat all these paragraphs here, but -- and we have cited, we
10 have gone beyond that, Judge.

11 THE COURT: How can -- how can a letter be misleading
12 when it alleges or where it tells the debtor that the debtor
13 owes less than he actually does?

14 MR. McGUINNESS: Well, take a look at the Kevelighan
15 case that we brought in very narrowly just some select parts
16 of that.

17 On day one, here's the amount owed. They interpret --
18 I think misinterpret -- some requests for validation as a
19 request for a reinstatement quote, and within a couple of
20 weeks the attorney's fees have multiplied enormously.

21 So on that basis, we initially pled that they were
22 not following the McCalla decision -- which has been cited by
23 them many, many times, by the law firm, for propositions that
24 they like -- for the proposition that they have to state the
25 amount of the debt. They weren't forgiving that amount of

1 debt.

2 We have provided you and made allegations, specific
3 factual allegations which are true that these are foreign
4 mortgages. They have to be approved by HUD or FNMA or all the
5 other organizations. They all provide for attorney's fees in
6 the event of a foreclosure.

7 I'm quite confident that the Trott Law firm, which
8 has described itself as a foreclosure firm and the primary
9 foreclosure firm in the state for many decades, doesn't do
10 foreclosures for free, Judge. So it's just not the case that
11 those fees were somehow waived.

12 But even if that were true, and even if you concluded
13 that they didn't have to then put that amount owed under the
14 contract, under the mortgage in the amount of the debt, even
15 though that's what we believe the FDCPA requires, and the
16 RCPA, you have the situation of the Wilson case where, based
17 on the testimony, sworn testimony -- because you gave
18 Mr. Parker a 30(b)(6) in that case, and I'm happy you did,
19 because when I finally got my hands on the transcript, I
20 didn't realize it had been filed in that case as a public
21 record -- just on that transcript they added \$500 under that
22 corporate advance term.

23 And -- and I'm now flipping into the -- slightly into
24 the individual allegation. We pled -- I shared with Mr. Aviv
25 before this oral argument, I have only seen him once before

1 in my life. It was the same day and the only time I ever laid
2 eyes on David Trott, and it was in the Kevelighan courtroom.
3 I wasn't counsel in that case, but I was watching it.

4 And that's the case where Judge Duggan ruled, and we
5 put this in the complaint, that you can't get more than 3,750
6 before the foreclosure under the Michigan foreclosure by
7 advertisement statute.

8 So they are either not stating the correct amount or
9 they are overstating the amount. We need discovery to figure
10 that out. We certainly have that second claim.

11 I want to go back briefly to the attorney letterhead
12 claim. We think that there are multiple indications
13 sufficient in this -- in both letters to indicate -- and I
14 want to just correct Ms. Olson, if it's actually a correction.
15 She suggested that we were arguing in the alternative that
16 these letters were not -- excuse me -- were from attorneys,
17 but somebody might have mistakenly thought they were not from
18 attorneys. That's not what we're arguing. That's what they
19 are arguing.

20 They are arguing that they could not reasonably be
21 interpreted to be from a lawyer, but they are. You, your
22 Honor, required that they file an answer to the complaint the
23 same date they filed their motions to dismiss. In both of
24 those answers, and we've cited the paragraphs, they say they
25 were from attorneys.

1 But in their argument in this motion they said, oh,
2 they can't reasonably be interpreted to be from attorneys.
3 That's an admission of liability. I mean, that's -- that's
4 just flat-out right in with the Kistner case, if it can be
5 interpreted two ways, one of which is wrong, it's -- it's
6 misleading under the FDCPA.

7 But beyond that, we argue -- so we're pointing out
8 their concession.

9 Beyond that, the indications for both, either the
10 name David Trott and the firm Trott & Trott that's been the
11 primary foreclosure firm forever, the font on the letterhead,
12 the fact that it's Trott & Trott, which is a common -- the
13 ampersand, two people from the same family, professional
14 corporation, David Trott argues in his reply brief, well, a
15 professional corporation could be a chiropractor, could be a
16 dentist, could be an optometrist, could be a podiatrist.

17 You know, that's just a silly argument, Judge. I
18 mean, nobody is going to interpret P.C. or professional
19 corporation on what appears to be a lawyer letterhead to be
20 a podiatrist. The use of the word client, firm, represent,
21 foreclosure, and in the Martin letter it says, we're the
22 creditor's law firm.

23 So these are just sort of extreme arguments. They
24 are welcome to them, they can make them to you on summary
25 judgment or in front of a jury, but they are ignoring the

1 proposition that you have to construe the pleadings in
2 favor of the plaintiff, take the facts as true, and most
3 importantly, the least sophisticated consumer standard. It's
4 certainly reasonable to think that the least sophisticated
5 consumer would think that these were from a lawyer.

6 We have talked about the attorney fee situation.

7 I want to talk about overshadowing, and I want to
8 take a little more time on this, because I think --

9 THE COURT: You don't have a lot of time.

10 MR. MCGUINNESS: I understand, your Honor.

11 They have made some really extreme arguments in this
12 case. And I don't want to go over them, but I do think that
13 the fact that they are making so many extreme arguments, just
14 for example, that you have to construe the statute narrowly
15 because it's trying to hold a party who wouldn't otherwise be
16 held liable, that's just directly contrary to published Sixth
17 Circuit law, and I have cited that in the response. It's the
18 opposite of the FDCPA and the RCPA law.

19 But there is this argument that David Trott is making
20 on the overshadowing claim, Ms. Olson does not make it for the
21 firm, that it doesn't apply to the initial communication. And
22 they make a textual argument based on the 2006 amendment which
23 is currently in effect, it's just -- it's a suggestion, your
24 Honor, first of all, just to start with the punch line, that
25 you can overshadow like heck as long as you do it in the

1 initial communication. You can just fool people all you want.
2 But it says within the 30-day period after you get the initial
3 communication you can't overshadow, therefore, you can do it
4 in the initial communication.

5 That's essentially the argument that David Trott is
6 making both in his opening brief and in his reply brief. It's
7 just a silly argument.

8 And, you know, the Ninth Circuit in Swanson, which is
9 the lead overshadowing case in 1988, quote, "To be effective
10 the notice must not be overshadowed or contradicted by other
11 messages or notices appearing in the initial communication
12 from the collection agency."

13 That language is picked up by the Lamar case, the
14 Sixth Circuit case that they like because it overruled or it
15 found insufficient an overshadowing claim. And we haven't had
16 another one -- well, we had a recent one, the Gillis case.

17 And then the Pollard case out of the First Circuit,
18 which we cite in the footnote, post the 2006 amendment, has
19 applied that overshadowing provision of 1692g, subpart (b),
20 to initial communications.

21 It's just, you know, that they make these arguments,
22 and then two courts, the Third Circuit and the Second Circuit,
23 the Third in the Caprio case, 709 F.3d. 142, it's a 2013 case,
24 have held -- and then the Solomon -- Ellis versus Solomon case
25 out of the Second Circuit, 591 F.3d. 130, both have held that

1 when Congress put the overshadowing provision expressly in
2 1692g it was, it was doing so by codifying the common law of
3 Swanson and the other cases.

4 But the big thing about these, this overshadowing
5 claim, and I would like to -- you know, we put in this Federal
6 Trade Commission advisory opinion dated March of 2008, and I
7 want to just point out to the Court that these things are a
8 big deal.

9 In the Jerman, Jerman case versus Carlisle, 559 U.S.
10 573, Supreme Court case in 2010, the Supreme Court, seven to
11 two, reversed the Sixth Circuit that held that the bona fide
12 error defense could apply to an error of law in the FDCPA.
13 That's a case out of the Sixth Circuit.

14 And one of the things that the Court does is talk
15 about the Sixth Circuit's interpretation that, well, there is
16 a safe harbor in the FDCPA for FDC advisory committee opinions.

17 And so the Court in Jerman goes on -- and I don't
18 want to read this to you and take up the time, but it's
19 dealing with the issue that there is this mechanism. There
20 was a lot of argument at oral argument about it. Justice
21 Breyer was focused on it. These are big things. There aren't
22 a lot of them.

23 In the one that we brought to the Court's attention,
24 it's -- it's a foreclosure firm out of Cleveland asking the
25 FDC for an advisory opinion so that they get a safe harbor,

1 can we put reinstatement -- requests for reinstatement,
2 quotes, settlement options, in a foreclosure -- in the initial
3 communication for a foreclosure letter.

4 And the -- and the FDC rules, it's not a per se
5 violation, but then they go on, nevertheless, collectors must
6 take care that communicating information about settlement
7 options does not undermine the consumer protections in 15
8 U.S.C. 1692g(a). That's the validation rights.

9 They go on to say, it may not overshadow or be
10 inconsistent with the disclosure. Debt collectors that
11 provide consumers with information in addition to the
12 mandatory disclosure violate 16 -- I'm sorry -- 15 U.S.C.
13 1692g(a) if the additional information effectively obscures
14 the consumer's right to dispute his or her debt and obtain
15 verification from the collector.

16 So what they have done here is, you have got the least
17 sophisticated consumer getting the first foreclosure notice
18 from a law firm, their biggest asset, their shelter, they are
19 freaked out, it's a very scary and tough situation. And for
20 this subset, this is a subclass, the SRRQ, solicitation of
21 request for reinstatement quote, they are telling them, you
22 have got this 30 days, but you may have the opportunity to
23 reinstate your mortgage. You have to do it before the --
24 before the sale, before the sheriff's sale, however. So there
25 is a sense of urgency there.

1 In her brief, in the Trott Law brief in response --
2 I'm sorry -- in their opening brief, here's a sentence I think
3 is really important: Exhibit A, the Martin letter, does not
4 affirmatively state nor reasonably imply that foreclosure
5 proceedings have been commenced as of the date of the letter
6 or that such proceedings have any effect whatsoever on the
7 plaintiff's right to seek validation during the 30-day
8 validation notice.

9 Judge, if that's true, all they had to do is to say
10 that in the letter. She has now, in this sentence, indicated
11 a really easy way to avoid any possibility of confusion. And
12 she says, well, we don't -- you can't -- it's not right for
13 you to require us to put corrective disclosures.

14 But in the Buchanan versus Northland Group case,
15 Sixth Circuit 2015 reversing the dismissal of an FDCPA case
16 out of a different judge in this court, that's exactly what
17 Judge Sutton said. It would have been easy to fix this. And
18 he offered different language. In fact, he took it out of a
19 subsequent version of the letter at issue from the debt
20 collector. He says, it's not that hard to do. But here --

21 THE COURT: All right, Mr. McGuinness. I think I
22 understand your argument. Your time is up.

23 Would you like to spend some time on your motion to
24 amend?

25 MR. MCGUINNESS: I'm going to let Ms. Gjonaj argue

1 that, if that's okay.

2 MR. AVIV: Your Honor, would it be possible to make a
3 short reply?

4 THE COURT: I'm going to hear the motion to amend and
5 then I'll hear your replies.

6 MS. GJONAJ: Thank you, your Honor.

7 We are seeking leave to file a second amended
8 complaint to add a claim under the federal and state debt
9 collection statutes based on defendants' use of the term,
10 corporate advances, in the debt collection letters that it
11 sent to homeowners.

12 The claim here mirrors the corporate advance claim
13 that was in the Wilson case where this Court sustained --

14 THE COURT: I'm familiar.

15 MS. GJONAJ: Okay. And the Court sustained the legal
16 viability of the claim.

17 I'll try to keep this short.

18 But the plaintiff Martin and plaintiff Cadeau in this
19 case both received letters from Trott Law that have the line
20 item charged for corporate advances. And just as in the
21 Wilson case, the term, corporate advance, doesn't appear
22 anywhere in the mortgage note or -- or I'm sorry -- the
23 mortgage for Martin or for Cadeau.

24 Now, defendants have pointed to this single use of
25 the word, advanced, in the Martin mortgage and say that this

1 somehow changes the analysis from the Wilson case; however,
2 the cases analyzed by this Court in Wilson, which found that
3 the letters were misleading, did so where the term was used to
4 mask an attempt to collect attorney's fees and found that the
5 phrase didn't adequately disclose the nature of the debt.

6 Similarly, here, where you look at the Martin
7 mortgage, it simply states the lender secures the payment of
8 all other sums with interest advanced under paragraph 7 of the
9 mortgage. That's that one reference to the word, advanced, in
10 the Martin mortgage.

11 Now, when you look to paragraph 7 of the mortgage
12 it makes no mention of attorney's fees whatsoever. So if a
13 consumer were to receive this letter, then go back to their
14 mortgage and try to make sense of it, a consumer would still
15 be confused and would have no idea that it includes the
16 attorney's fees.

17 Now, for the -- for plaintiff Cadeau's claim,
18 defendants haven't pointed to a single reason why she should
19 not be able to pursue a claim against Trott Law. The claim
20 precisely tracks the Wilson ruling. And David Trott, however,
21 takes issue with the date of the Cadeau letter and that it was
22 sent in October after he had left the firm.

23 But to be clear, your Honor, the plaintiff is not
24 individually seeking a corporate advance claim against David
25 Trott; rather, she is seeking to represent a class.

1 To the extent that this argument is based on
2 whether --

3 THE COURT: How can she possibly represent a class
4 without having a personal stake in the claim herself?

5 MS. GJONAJ: Well, this is going to the Fallick
6 issue, which actually Drew is prepared to address, as well.

7 THE COURT: You're arguing the motion, counsel.

8 MS. GJONAJ: Sure. So the Fallick issue that we go
9 into in more detail in the Martin overshadowing claim, a
10 plaintiff can seek to represent a class of individuals that
11 are similarly harmed during the time that Trott was at the
12 firm.

13 So while the Cadeau letter was sent after he may have
14 left the firm, it's the same harm. So under Fallick this is
15 something that would be considered at class certification and
16 not at this point.

17 THE COURT: Yes, except right now you're asking to
18 amend a complaint to add a plaintiff to file a claim against
19 an individual against whom she has no valid claim. So why
20 should I allow you to amend to add -- to permit her to sue
21 that defendant?

22 MS. GJONAJ: Well, your Honor, because --

23 THE COURT: We're well before class certification.
24 We're not dealing with class certification now. We're simply
25 dealing with Rule 15, and futility certainly is a basis to

1 deny an amendment. And if you concede that she has no claim
2 against David Trott individually, why should I let her join
3 the lawsuit?

4 MS. GJONAJ: Well, your Honor, because she does have
5 a claim against Trott Law.

6 THE COURT: Sure. But, so you're asking that she be
7 allowed to join the lawsuit and sue that defendant only, is
8 that what you're saying?

9 MS. GJONAJ: That she should -- well, that she should
10 individually, and on behalf of the class, be able to sue Trott
11 Law. And since it is a similar harm and we're talking about
12 the same type of form letters that were sent before and after
13 David Trott left the firm, that she could adequately represent
14 a class of individuals that received the letter while Trott,
15 David Trott, was still with the firm.

16 THE COURT: Okay. Thank you. Anything else?

17 MS. GJONAJ: If you would like, I can touch briefly
18 on prejudice and undue delay.

19 THE COURT: No, I don't think you need to talk about
20 that.

21 MS. GJONAJ: Okay.

22 THE COURT: All right. Anything else?

23 MS. GJONAJ: That is all, your Honor.

24 THE COURT: Thank you.

25 Mr. McGuinness, I neglected to ask you a question.

1 Do you concede that Mr. Martin's claims under federal law are
2 barred by the statute of limitations?

3 MR. MCGUINNESS: He doesn't have a claim in the
4 complaint against -- under the FDCPA, he hasn't brought that
5 claim. He has brought an RCPA claim and he is seeking --
6 Ms. Nundley has brought an FDCPA claim, but --

7 THE COURT: No, I understand that, but my question
8 is: Do you concede that he has no claim under the federal
9 statute?

10 MR. MCGUINNESS: Absolutely, Judge. We have not --
11 we have not pled a claim on his behalf. We have not pled a
12 claim against David Trott with the new Cadeau plaintiff in
13 the second amended complaint under the FDCPA. But under
14 Fallick, both of those individuals can represent a broader
15 class.

16 And in fact, in the David Trott -- I'm sorry --
17 Martin, to establish his RCPA claim against both defendants on
18 that same theory would be saying, you misrepresented the legal
19 status of my -- of my debt in that initial communication when
20 you violated federal law at the time you sent it. That states
21 a claim under the RCPA. And there is a six-year statute, as
22 Judge Cleland has held, under the RCPA.

23 So it's a predicate to his RCPA claim, therefore, he
24 has got every incentive, as does she, to establish those
25 claims against both defendants. And under Fallick that's what

1 the rule --

2 THE COURT: What jurisdiction do I have to entertain
3 a state law claim by a non-diverse party?

4 MR. MCGUINNESS: Under the CAFA, Judge. We're --
5 nobody has even argued that point. We put it in our brief.
6 We laid it out. We have alleged about 250,000 class members.
7 The claims are \$200 a piece under the RCPA. That's well over
8 the \$5,000,000 threshold, it's well over the 100 putative
9 class member threshold, and at least one of those --

10 THE COURT: But he has no federal claim and there is
11 no diversity, not even minimal diversity.

12 MR. MCGUINNESS: He has minimal diversity. You just
13 need to have somebody in the class. And certainly of these
14 people who --

15 THE COURT: But I haven't certified a class.

16 MR. MCGUINNESS: No, but under CAFA, Judge, it's the
17 pleading. And if you plead a class that -- obviously, people
18 who have -- 200,000 people who have had their houses foreclosed
19 upon, Judge, at least a few of those people have left the
20 state. That's what we plead in the first amended complaint.

21 THE COURT: Okay. Thank you, Mr. McGuinness.

22 MR. MCGUINNESS: And so we have minimal jurisdiction
23 under --

24 THE COURT: Ms. Olson, do you have any rebuttal?
25 And please address the amendment motion, if you wish.

1 MS. OLSON: I will, your Honor. And I will be
2 concise and brief.

3 Attorney letterhead claim, I don't believe that
4 there has been any articulation as to how these letters are
5 misleading. Essentially, the argument I hear is, if there is
6 an attorney involved in the file, and plaintiffs concede the
7 attorneys are involved in reviewing everything, because they
8 have already attached the deposition transcript which
9 establishes our point, that they have to sign it, they have
10 to sign this letter, and they have to have this name on the
11 letter, otherwise it's false and misleading under 1692e, or in
12 the alternative, if the letter is sent and it's not signed by
13 an attorney and doesn't have an attorney name, then we have to
14 have a disclaimer of attorney involvement notwithstanding the
15 fact that an attorney is involved. That's the type of bizarre
16 and idiosyncratic read of a letter that the Sixth Circuit has,
17 you know, dictated shouldn't survive a 12(b)(6).

18 And I understand that these are difficult issues,
19 your Honor, but in this instance, neither of those lead to a
20 situation where there is sufficient factual allegations to
21 establish how that letter is misleading, given what we know
22 about the process, given what plaintiff has conceded.

23 Second point I want to make, you asked plaintiffs'
24 counsel pointedly, how is it misleading not to charge certain
25 fees? Right? How is it misleading to put an amount that's

1 actually less than what you owe? And I didn't hear a
2 response. I heard reference to the fact that plaintiffs have
3 repeatedly alleged that such fees were owed.

4 Document 22, page ID 651, plaintiffs' counsel cites a
5 number of paragraphs within the complaint. I have looked at
6 them. Again, I don't see any factual allegations that these
7 folks owed fees or not. Plaintiffs' counsel can surmise and
8 guess that fees were owed, but I respectfully submit to the
9 Court that that's not the standard. That's not how you move
10 this claim in such a way for purposes of the 12(b)(6) standard.

11 Lastly, your Honor, the overshadowing claim, I stand
12 by my previous arguments that we are not under any duty under
13 Sixth Circuit precedent to include or interject reconciling
14 language.

15 The quote at issue and the quote that plaintiffs take
16 issue with, your Honor, is this: "Requests for reinstatement
17 information must received and approved by this office before
18 the date of the sheriff's sale." Okay?

19 There is nothing in the letter that says that the
20 sheriff's sale has been commenced. There is nothing in the
21 letter that says that a request for reinstatement will somehow
22 preclude or foreclose, no pun intended, the recipient of this
23 letter from otherwise exercising all of the rights that are
24 available to them under 1692g.

25 And so the suggestion, again, that because we're

1 referencing that we have been retained, we're referencing that
2 we have been retained for purposes of foreclosure, that that
3 somehow creates confusion when juxtaposed against the 1692g
4 language. Again, I just think that's a stretch, understanding
5 that the threshold is low not only under 12(b)(6), but under
6 the least sophisticated consumer standard.

7 And so, again, I think there is nothing in the
8 letter, read as whole -- we can't just pull a sentence out,
9 we can't pull a paragraph -- read as a whole, there is nothing
10 in that that would discourage or confuse even the most least
11 sophisticated consumer from understanding that if I want
12 validation of the debt, I've got to do this within 30 days.
13 If I want to request reinstatement, I have got to call the
14 phone number. That's all it says. It doesn't say that doing
15 one forecloses the other and I don't believe it reasonably
16 implies that.

17 As it relates to the second amended complaint, Judge,
18 truthfully, I mean, we have briefed all of these issues and
19 then the corporate advance claims come in. This is a claim
20 that I believe we addressed during our very first meeting with
21 the Court. And the Court, I think, asked fairly pointedly,
22 are you looking to include this claim? Is this case related?
23 What's going on?

24 And I think that was done in part -- I certainly read
25 it so that we would understand where this case was going, set

1 up a briefing schedule, and do the things we have done.

2 At the time that meeting was held, certainly at the
3 time that complaint was filed, this claim was out there. It's
4 in the letter. This isn't a circumstance that this is later
5 discovered evidence or something that plaintiffs have in good
6 faith come across and have decided to add.

7 They have made a strategic decision not to add this
8 claim, and now, five, six months into the case when we have
9 done all of the briefing on the motions to dismiss, in the
10 eleventh hour, now that claim reappears. It's as if we're
11 going to start this entire process over again as it relates to
12 a potential second amended filing.

13 I don't understand the reasons why it wasn't included
14 previously, but the point remains, anything in the second
15 amended complaint that's been proposed that relates to this
16 claim one, two and three, we stand on the arguments we have
17 made for purposes of the dispositive briefing.

18 As it relates to the corporate advance theory, I
19 didn't have the benefit of being part of the Wilson case from
20 its inception. We certainly understand and respect the
21 Court's ruling as it relates to the corporate advance claim.

22 THE COURT: Right. But if I grant the motion, then
23 you'll have an opportunity to revisit it.

24 MS. OLSON: We certainly will have an opportunity to
25 revisit it. I just didn't want the Court to think that we

1 weren't mindful and didn't take care to read your Honor's
2 order as it relates to that particular claim. But the reality
3 is, I think the window of opportunity for that claim was in
4 front of plaintiffs on numerous occasions.

5 THE COURT: Well, is it the -- are you citing as
6 prejudice the fact that you would have to engage in another
7 round of Rule 12 motions if that amendment motion is granted?

8 MS. OLSON: There would be certain prejudice.

9 THE COURT: Is that the prejudice?

10 MS. OLSON: And I conceded in our response to the
11 thing, I'm not suggesting that that creates some sort of
12 prejudice that couldn't be remedied in terms of, you know,
13 costs for the time we have spent briefing and those types of
14 things. The Court could certainly fashion relief in a way
15 that would be equitable to all concerned.

16 But again, as it relates to this particular claim,
17 you know, I think we have -- I think we have briefed the
18 claims. I think we are where we are and --

19 THE COURT: All right.

20 MS. OLSON: I'm just troubled that this is, you know,
21 mid February, we're putting a claim in that has been out there
22 from the beginning, and a claim that plaintiffs' counsel, you
23 know, squaredly looked both you and everyone else in this room
24 in the face and said, this isn't going to be part of this case.

25 THE COURT: Actually, I think it's March.

1 MS. OLSON: March, yes. Well, the claim came in
2 February.

3 THE COURT: Right. Okay.

4 MS. OLSON: Thank you, your Honor. We do think --
5 we do think that the claim should be dismissed. Thank you.

6 THE COURT: Thank you.

7 Mr. Aviv.

8 MR. AVIV: Yes, your Honor. With your permission and
9 accommodation, I would like to reply to Mr. McGuinness's
10 argument.

11 THE COURT: Sure, no, that's what I'm asking you to
12 do.

13 MR. AVIV: But Mr. Segal will respond to the motion
14 to amend.

15 THE COURT: Oh, all right. Go ahead.

16 MR. AVIV: If that's okay.

17 And I'll be very brief. The snow is coming and
18 there's a debate to listen to tonight, so.

19 THE COURT: Well, for some of us.

20 MR. AVIV: For some of us. It's entertaining.

21 THE COURT: For some of us.

22 MR. AVIV: Entertaining and alarming.

23 The only response I heard from Mr. McGuinness on my
24 argument, on Mr. Trott's argument that there are -- that there
25 is nothing alleged against him to make the complaint survive

1 is Rule 8. But we're way beyond Rule 8.

2 And the only quote that I will -- I will remind your
3 Honor, I'm sure you remember, is that while paragraphs 151
4 and 152, the only paragraphs that allege anything against
5 Mr. Trott, may be consistent with his liability, that doesn't
6 do the trick.

7 And what the Supreme Court specifically held in Iqbal
8 is, where a complaint pleads facts that are merely consistent
9 with a defendant's liability, it stops short of the line
10 between possibility and plausibility of entitlement to relief.
11 And he has not alleged facts showing a plausibility of
12 liability.

13 The second thing I want to respond to, you -- in
14 response to your question about Martin's FDCPA claims, and
15 he indicated that Martin has RCPA claims, and therefore, he
16 should be allowed to remain in the lawsuit. I didn't get a
17 chance to argue that.

18 He has no RCPA claims. And the reason he doesn't
19 have RCPA claims is because he hasn't alleged facts showing
20 that David Trott is a regulated person.

21 Now, excuse me for being a statutory textualist, but
22 again, we need to look at the statute. And what the statute,
23 the way it defines a regulated person is, a person whose
24 collection activities are confined and are directly related to
25 the operation of a business other than that of a collection

1 agency.

2 And then it goes on, the statute, to define what a
3 collection agency is. And a collection agency means, a person
4 directly or indirectly -- here, by the way, your Honor, it's a
5 person directly or indirectly, and in the FDCPA, it's not a
6 person directly or indirectly.

7 Anyway, a collection agency, a person directly or
8 indirectly engaged in collecting or attempting to collect a
9 claim owed or due or asserted to be owed or due another
10 arising out of an express or implied agreement. That's the
11 definition of a collection agency.

12 Well, what they plead in their complaint, in
13 paragraph 171, is that both Trott, P.C. and Congressman Trott
14 are or have been regularly engaged, directly or indirectly,
15 in the collection of debts, of mortgage debts.

16 So their complaint puts Trott squarely within the
17 statutory definition of a collection agency. And if he is
18 squarely within the definition of a collection agency, under
19 their allegation, then the RCPA simply does not apply to him.

20 Now, let's -- let me make the other argument. Let's
21 ignore that conclusory allegation. Let's ignore it. They
22 still don't show that Trott is a regulated person, because the
23 definition would be -- the issue is not, can an attorney be a
24 regulated person. An attorney can be a regulated person. In
25 fact --

1 THE COURT: In fact, the statute specifically says
2 that.

3 MR. AVIV: Inclusive. Although it's a real badly,
4 badly drafted statute, because that's an inclusion, but it
5 can't be the business of a collection agency.

6 But let's forget that for a second being. An
7 attorney can be a regulated person if, if the attorney is
8 handling claims for -- on behalf of a client or in his own
9 name. And there is no allegation that David Trott handled
10 this claim or handled any claims in general. And if he isn't
11 handling claims, I mean, there is not even an allegation that
12 reviewed any account, if there is no allegation that he
13 handled claims, he cannot be a regulated person, and
14 therefore, the RCPA doesn't apply.

15 Last point, your Honor, very quickly. I just want to
16 say something about Fallick, because they are using Fallick to
17 allow Martin to remain and assert class claims against David
18 Trott.

19 So what exactly happened in Fallick is that the Sixth
20 Circuit first found that the plaintiff in that case could
21 proceed -- he had -- what the plaintiff had was claims for
22 breach of fiduciary duty and equitable relief under ERISA.
23 And the Sixth Circuit found that plaintiff had stated those
24 claims upon which relief can be granted. So the plaintiff
25 had ERISA claims.

1 It also found that, that he purported to represent
2 both his class, his plan, and other plans and the participants
3 in the other plans had the very same ERISA claim that he had.
4 And as a result, the Sixth Circuit said, whether he can proceed
5 to represent a class that had his claims, but belonged to
6 different plans is a Rule 23 issue, it's not a standing issue.

7 Here we don't have that. We don't have a plaintiff,
8 because his claim is barred by the statute of limitations.

9 THE COURT: Well, the point Mr. McGuinness makes is
10 that it doesn't matter because he is not seeking to advance
11 any federal claims, he is invoking the federal jurisdiction
12 under CAFA, making allegations that Mr. Martin has state
13 law claims on behalf of a class that falls within the
14 jurisdictional parameters of CAFA, and therefore, he can stay
15 in the lawsuit there.

16 And oh, by the way, he should also be able to
17 represent a class of people who have federal claims, as well,
18 and that is a Rule 23 issue. And he might be right about
19 that, but --

20 MR. AVIV: Well, I don't know any case -- I don't
21 know any case that allows a plaintiff to be a class plaintiff
22 when the plaintiff doesn't have his own federal claims. I
23 don't understand, and I know of no case, where you could --
24 you can have no federal claim and yet assert a federal class
25 action claim.

1 THE COURT: Sure. But that's not a Rule 12 issue. I
2 think you're right. It's a Rule 23 issue.

3 MR. AVIV: His appropriateness --

4 THE COURT: He may not be an adequate class
5 representative.

6 MR. AVIV: But what I'm suggesting is, he has to be
7 dismissed from the -- actually, it's not whether he is dropped
8 from the case. The issue is, is David Trott dismissed from
9 the case. And if plaintiff doesn't have a claim against David
10 Trott, he can't keep David Trott in the case by bringing a
11 putative class action.

12 THE COURT: Well, yeah, but then there is Nundley,
13 and that's -- the question is whether or not the merits of
14 your motion succeeds as to her, I think.

15 MR. AVIV: Yes. Okay. Thank you, your Honor.

16 THE COURT: All right.

17 Mr. Segal, you have been very patient.

18 MR. SEGAL: I will be very brief, your Honor.

19 THE COURT: All right.

20 MR. SEGAL: But I will answer one question, which is,
21 that there is quite a bit of authority that says that the
22 plaintiff who doesn't have a claim against a defendant doesn't
23 have standing, and that Rule 23 doesn't usurp the Constitution.

24 I would refer your Honor to the DaimlerChrysler Corp
25 case. And these would have been in our brief, but they

1 were --

2 THE COURT: But that's beside the point.

3 MR. SEGAL: Well, not really, your Honor, because --

4 THE COURT: Yes, really. So let's move on to the
5 amendment part.

6 MR. SEGAL: This is with regard to the amendment,
7 your Honor.

8 THE COURT: Oh, because you're saying that it's --

9 MR. SEGAL: Mr. Martin has no claims.

10 THE COURT: Right. Against Mr. Trott.

11 MR. SEGAL: Yes.

12 THE COURT: Yeah, okay.

13 MR. SEGAL: Your Honor, there is the DaimlerChrysler
14 Corp versus Cuno case. These arguments were raised in their
15 reply brief; otherwise, they would have been in our initial
16 response brief, your Honor. That's the only reason I brought
17 them in now, because they were only raised in the reply.

18 But the DaimlerChrysler case is 547 U.S. 332. The
19 Court said, "We see no reason to read the language of Gibbs so
20 broadly, particularly since our standing cases confirm that a
21 plaintiff must demonstrate standing for each claim he seeks to
22 press."

23 Then, your Honor, there is the Sixth Circuit case of
24 Neighborhood Action Coalition versus City of Canton, Ohio;
25 that's 882 F.2d. 1012, it's a Sixth Circuit case. The Court

1 said, "In Allen v. Wright," that's a U.S. Supreme Court case,
2 468 U.S. 737, "the Court held that standing to sue requires a
3 showing of personal injury which is fairly traceable to the
4 defendant's illegal conduct and which is likely to be
5 addressed by judicial relief.

6 "Moreover, this Circuit requires that plaintiffs who
7 represent a class allege and show that they personally have
8 been injured, not that the injury has been suffered by other
9 unidentified members of the class to which they belong and
10 which they purport to represent."

11 Then in Liberty Capital Group LLC versus Capwill,
12 your Honor, it's at 148 Fed. Appx. 413, the Sixth Circuit
13 said, "A class plaintiff such as Lazar cannot represent those
14 having causes of action against other defendants against whom
15 the plaintiff has no cause of action and from whose hands he
16 has suffered no injury. This is true even though the plaintiff
17 may have suffered an injury identical to that of the other
18 parties he is representing."

19 So I think both the Supreme Court and the Sixth
20 Circuit have adequately addressed the issue that they try to
21 raise with regard to bringing claims on behalf of Mr. Martin
22 when he himself has no claim, your Honor.

23 THE COURT: We're not talking about Mr. Martin, I
24 don't think.

25 MR. SEGAL: Excuse me?

1 THE COURT: Oh, I see. You're saying Mr. Martin with
2 respect to the amendment, because that would be --

3 MR. SEGAL: Correct. He has no --

4 THE COURT: What about, do you have any arguments
5 with respect to the motion to amend other than that?

6 MR. SEGAL: Yes, your Honor.

7 Quite specifically, I have read the Wilson case.
8 I have gone back, I have read the mortgage documents in the
9 Wilson case. I have read the Martin documents. The Martin
10 documents refer to his liability for the payment of advances.
11 There was no mention of advance liability in the Wilson case.

12 And if you look at the two, you look at what's
13 alleged, there is really no way that a person who, no matter
14 how unsophisticated you are, if you read your mortgage and you
15 see, I'm liable for advances, and you get a letter that says,
16 here's a \$100 -- \$101.75 liability for a corporate advance,
17 that you can't look at it and say, oh, yes, it ties exactly
18 in with paragraph 2 of my mortgage.

19 It's not a misrepresentation. It's not something
20 that either the RCPA or the FDCPA were meant to cover. And
21 since -- other than that, since the new plaintiff does not
22 allege any claims against Mr. Trott, for the same reasons that
23 Mr. Martin is not entitled to add the corporate claims, she is
24 not entitled to add any claims against him, your Honor.

25 THE COURT: All right. Thank you.

1 MR. SEGAL: Thank you.

2 THE COURT: Well, counsel, I think you have one last
3 shot if you have any reply to the motion to amend.

4 No, Mr. McGuinness, not you.

5 MR. MCGUINNESS: Okay.

6 THE COURT: Don't feel obliged.

7 MS. GJONAJ: Pardon?

8 THE COURT: I say, don't feel obliged.

9 MS. GJONAJ: Just a couple quick points.

10 THE COURT: You might want to address the reason why
11 you didn't raise this earlier or include it in either the
12 complaint or the first amended complaint.

13 MS. GJONAJ: Sure. Well, we did discuss this at the
14 first status conference that we had and plaintiffs reasonably
15 relied and absolutely knew of the Wilson case that was pending
16 and relied on the prosecution of those claims in the Wilson
17 case.

18 We further relied on the Supreme Court decision in
19 American Pipe, which defendants haven't touched on at all,
20 which says that the statute of limitations is tolled while a
21 class action is pending. In American Pipe it specifically
22 says this is to avoid duplicative filings of the same claim.

23 So here I don't see how they could argue undue delay
24 when this motion to amend was filed only 18 days after Trott
25 Law settled the Wilson case on a non-class basis.

1 And just to touch quickly on the prejudice that
2 Trott Law mentioned, the Sixth Circuit, in Phelps v McClellan,
3 that's 30 F.3d. 658, states that the -- in that case the Court
4 found that the fact alone that the party would need to defend
5 against a new claim is not enough to establish prejudice. In
6 that case they allowed an amendment where the delay was only
7 two months -- was two months after the event.

8 I think that's all I have, your Honor.

9 THE COURT: All right. Thank you.

10 MS. GJONAJ: Thank you.

11 THE COURT: The motions are submitted. I'll get you
12 a written decision in due course.

13 Anything further for the record from the plaintiffs?

14 MR. McGUINNESS: No, your Honor. Thank you.

15 THE COURT: Thank you. Defendants?

16 MR. AVIV: Thank you, your Honor.

17 MS. OLSON: Thank you, your Honor.

18 MR. SEGAL: Thank you, your Honor.

19 THE COURT: All right. Good luck getting out of
20 town this afternoon.

21 You may recess court.

22 THE CLERK: All rise. Court is now in recess.

23 (Proceedings adjourned at 4:13 p.m.)

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CERTIFICATE OF COURT REPORTER

I certify that the foregoing is a correct transcript
from the record of proceedings in the above-entitled matter.

s/ Rene L. Twedt
RENE L. TWEDT, CSR-2907, CRR, RMR, RDR
Federal Official Court Reporter

January 16, 2018
Date